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## **Manheim Auctions strengthens management team**

[Manheim Auctions](#) has strengthened its management team with the announcement of new auction centre managers for Birmingham, Bruntingthorpe and Glasgow. Steve Hanna moves to Birmingham, Zaiga Jinkinson heads up the team at Bruntingthorpe while Pat McInally takes control in Glasgow. Between them Steve, Zaiga and Pat have nearly 50 years of remarketing experience.

Steve Hanna has worked for Manheim for six years initially as part of the Dealer Sales team before being appointed as Auction Centre Manager at Coventry in 2008. Zaiga Jinkinson, with more than 20 years experience of the vehicle auction industry, has held various roles including seven years as Assistant Auction Centre Manager at Manheim Auctions, Leicester before moving to Birmingham in June 2009. Pat McInally, a very well respected figure in the Scottish auction industry, joins Manheim Auctions in Glasgow following the departure of Alan Wilson. McInally was the manager at Central Car Auctions Glasgow for six years and prior to that spent 15 years at BCA in various management positions.

Mike Pilkington, Managing Director, Manheim Remarketing said: "The appointments of Steve, Zaiga and Pat has strengthened further our experienced team of auction centre general managers at a time when Manheim is consolidating its position as the UK's leading remarketing company."

**ends**

### **About Manheim**

Manheim is the world's largest automotive services company and, through its unparalleled range of products and services, drives every stage of the used vehicle lifecycle. Winner of 14 industry awards for both service and performance excellence since 2005, including Best Remarketing Company four years in a row, Manheim handles nearly 10 million used vehicles worldwide, facilitating transactions representing more than \$50 billion in value. Manheim is a subsidiary of Atlanta-based Cox Enterprises Inc., one of the world's leading media companies and providers of automotive services. Throughout the world Manheim has over 130 remarketing operations in five Continents, including 38 European locations. In the UK, there are 3 business divisions:

**Manheim Remarketing:** providing a national physical auction network, comprising 19 centres of which 7 have dedicated commercial vehicle activities; a dedicated trade-only direct sales channel; 3 online bidding /sales channels. It includes the brands of Manheim Auctions and vrs.

**Manheim DeFleet Services:** providing vehicle inspection; asset management and recovery service; SMART repair, reconditioning and pre-sale preparation; transport; logistics; full defleet management and outsourced end-of-contract administration. It includes the brands of Manheim SMART Repair, Manheim Inspection Services and Manheim Asset Management.

**Manheim Retail Services:** providing retail marketing support including dealer websites, used car stock locators, professional vehicle photography, showroom systems, sales lead management software and innovative aftersales customer contact systems. It includes the brands of Manheim Retail Marketing (formerly Portfolio), Manheim Lead Management (formerly e-GoodManners) and Manheim Aftersales Solutions (formerly RTC) and Carmony.co.uk.

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Press Release

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